



Investor Profile ***(Confidential)***

The following questionnaire is intended to help us understand your investment needs, financial goals and attitude towards risk. This information will allow us to develop an investment strategy and personal portfolio to best meet your unique requirements. All responses are strictly confidential.

I. Account Registration

Name: _____ Joint Tenant Name: _____

Corporate/Trust Name: _____ Tax ID #: _____

Account Registration (if other than above): _____

Address: _____ Daytime Phone: () _____ Preferred

City: _____ State: _____ Zip: _____ Evening Phone: () _____

Email: _____ Cell Phone: () _____

Type of Account: Individual Joint Tenant IRA Trust (trust date): _____

Pension Plan Gifts/ Transfers to Minor Other (please specify): _____

Single Married Divorced Widowed

2. Personal Data

Client Information

Date of Birth: _____

Social Security # _____

Occupation: _____

Self-Employed: Yes No

Retired: Yes No

If no, how many years before you expect to retire? _____

Spouse Information

Date of Birth: _____

Social Security # _____

Occupation: _____

Self-Employed: Yes No

Retired: Yes No

If no, how many years before you expect to retire? _____

3. Income

Client Information

Name of Employer: _____

Annual Compensation: \$ _____

Additional Sources of Income: _____ Source: _____

Combined Annual Income: \$ _____

Spouse Information

Name of Employer: _____

Annual Compensation: \$ _____

Annual Amount: _____

\$ _____

Annual Retirement Goal: \$ _____

Over the next 3-5 years, do you expect your annual income to:

A. Increase by \$ _____ or _____% **B.** Decrease by \$ _____ or _____% **C.** Remain the Same

If you answered A or B, what will cause your income to increase/decrease? _____

4. Expenses

Combined Annual Expenses: \$ _____

Over the next 3-5 years, do you expect your annual expenses to:

A. Increase by \$ _____ or _____% **B.** Decrease by \$ _____ or _____% **C.** Remain the Same

If you answered A or B, what will cause your expenses to increase/decrease? _____

Number of Children/Dependents: _____

Name:	Age:	Relationship:	Annual Financial Support: (if not included above)
_____	_____	_____	\$ _____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

Please describe any other financial commitments, SEC restrictions, legal limitations or special circumstances that might affect management of your account:

5. Taxes

Federal Tax Rate this Year: _____% Do you expect this rate to: Increase Decrease

Filing State: _____

Do you have any other tax considerations we should be aware of, such as tax-loss carry forwards? _____

6. Assets

Please list the value of the assets in your total investment portfolio:

Individual Stocks: \$ _____	Money Market Funds: \$ _____
Individual Bonds: \$ _____	Mutual Funds: \$ _____
CDs: \$ _____	Options/Other: \$ _____

Additional Assets (please list market value less mortgages or loans):

Residence: \$ _____ (Value Outstanding Mortgage)	Other Real Estate: \$ _____
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Business: \$ _____	Other (please describe): \$ _____
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7. Adviser Investment Management Portfolio

Attention: Please enclose copies of your most recent statements, including cost basis.

Beginning portfolio value to be managed by Adviser Investments: \$ _____

What percentage of your total investment portfolio does this represent? _____ %

Over the next year, how much money do you expect to withdraw from your portfolio? \$ _____ or _____ %

Do you expect this amount to remain the same in subsequent years? Yes No

If no, please explain _____

Over the next year, how much money do you expect to contribute to your portfolio? \$ _____ or _____ %

Do you expect this amount to remain the same in subsequent years? Yes No

If no, please explain _____

For how long do you expect to have this money invested?

More than ten years Five to ten years Three to five years Less than three years

Which of the following best describes your investment objective? (Mark all that apply)

- Aggressive Growth: Maximize potential for capital appreciation and seek growth of principal. I understand that the pursuit of greater asset growth may entail a greater potential loss of principal.
- Growth: Objectives include capital appreciation with less risk than the aggressive growth strategy. I understand that the pursuit of greater asset growth may entail a greater potential loss of principal.
- Conservative Growth: Seek a balance of growth of principal and current income.
- Growth and Income: Portfolio objectives include a hedge against inflation and aim to preserve principal.
- Income: Seek to maximize portfolio income from a variety of sources.

The investment objectives of this account represent:

- My overall objectives
- One component of a larger investment plan (if so, please describe the overall objectives and other components of the plan):

8. Signature:

Completed by: _____

Signature: _____ Date: _____